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# Using a Microeconometric Model of Household Labour Supply to Design Optimal Income Taxes 

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#### Abstract

We present an exercise where we identify optimal income tax rules according to various social welfare criteria. Empirical applications of optimal taxation theory have typically adopted analytical expressions for the optimal taxes and then imputed numerical values to their parameters by using calibration procedures or previous econometric estimates. Besides the restrictiveness of the assumptions needed to obtain analytical solutions to the optimal taxation problem, a shortcoming of that procedure is the possible inconsistency between the theoretical assumptions and the assumptions implicit in the empirical results. In this paper we follow a different procedure, based on a computational approach to the optimal taxation problem. To this end, we estimate a microeconometric model with 78 parameters that capture heterogeneity in consumption-leisure preferences for singles and couples as well as in job opportunities across individuals based on detailed Norwegian household data for 1994. The estimated model is used to simulate the labour supply choices made by single individuals and couples under different tax rules. We then identify optimal taxes within a class of 10-parameter piecewise-linear rules - by iteratively running the model until a given social welfare function attains its maximum under the constraint of keeping constant the total net tax revenue.


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## 1. Introduction

This paper presents an empirical analysis of optimal income taxation. The purpose is not new, but the exercise illustrated here differs in many important ways from previous attempts to empirically compute optimal taxes. The standard procedure adopted in the literature starts with some version of the optimal taxation framework originally set up in the seminal paper by Mirrlees (1971). The next step typically consists of imputing numerical values - either determined by calibration or taken from previous empirical analysis to the parameters (e.g. labour supply elasticities) appearing in the formulas produced by the theory. This literature is surveyed by Tuomala (1990). A recent strand of research adopts a similar approach to address the inverse optimal taxation problem, i.e. retrieving the social welfare function that makes optimal a given tax rule (Bourguignon and Spadaro, 2005). There are two main problems with the optimal taxation literature: 1) The theoretical results become amenable to an operational interpretation only by adopting rather restrictive assumptions concerning the preferences, the composition of the population and the structure of the tax rule; 2) The empirical measures used as counterparts of the theoretical concepts are usually derived from previous estimates obtained under assumptions different from those used in the theoretical model. As a consequence the consistency between the theoretical model and the empirical measures is dubious and the significance of the numerical results remains uncertain. The typical outcome of these exercises envisages a lump-sum transfer which is progressively taxed away by very high marginal tax rates (MTR) on lower incomes (i.e. a negative income tax mechanism); beyond the "break-even point" (i.e. the income level where the transfer is completely exhausted), the MTR are close to constant. Recent papers by Tuomala (2006, 2010) suggest however that these results are essentially forced by the restrictive assumptions made upon preferences, labour supply elasticities and distribution of productivities (or wage rates). Interestingly, when Tuomala (2010) adopts a more flexible specification of the utility function he finds that the optimal system is progressive with monotonically increasing MTR.

While most of the studies mentioned above were essentially illustrative numerical exercises, several recent contributions have attempted to use optimal taxation results in the empirical evaluation or
design of tax-transfer reforms. Revesz (1989) and Saez (2001) make Mirrlees's results more easily interpretable by reformulating them in terms of labour (or income) supply elasticities in order to provide a direct link between theoretical results and empirical measures. Saez (2002) develops a model amenable to empirical implementation that focuses on the relative magnitude of the labour supply elasticities at the extensive and intensive margin. Immervoll et al. (2007) adopt Saez's (2002) approach to evaluate alternative income support policies in European countries. Blundell et al. (2009) and Haan and Wrohlich (2010) also use Saez (2002) to evaluate taxes and transfers for lone mothers in Germany and UK, whereas Kleven et al. (2009) provide results on the taxation of couples. Although these new contributions are interesting attempts to advance towards the empirical implementation of theoretical optimal taxation results, they still rely on restrictive assumptions and suffer from a possible inconsistency between the theoretical model and the empirical measures used to implement it. For example, the model proposed by Saez (2002) does not account for income effects ${ }^{1}$ and moreover relies on rather restrictive assumptions upon the way the households respond to changes in the relative attractiveness of the opportunities in the budget set. ${ }^{2}$ When it comes to empirical applications (as in Immervoll et al. (2007), Blundell et al. (2009) and Haan and Wrohlich (2010)), the parameters of the theoretical models are given numerical values estimated with microeconometric models that do not adopt the same restrictive assumptions of Saez (2002). Of course some of those limitations and potential inconsistencies might be overcome in the future, but it remains unlikely that analytical solutions of the optimal income taxation problem will ever be able to be fully consistent with flexible structural labour supply models. We follow here a different and possibly complementary approach. We do not start from theoretical results dictating conditions for optimal tax rules under various assumptions. Instead we use a microeconometric model of labour supply in order to identify by simulation the tax rule that maximizes a social welfare function under the constraints that the households maximize their own utility and the total net tax revenue remains constant. The microeconometric simulation approach is common in evaluating tax reforms, but has not been much used in empirical optimal taxation studies. ${ }^{3}$ The closest examples adopting a

[^0]similar approach are represented by Aaberge and Colombino (2006) and Blundell and Shephard (2009) whilst Fortin et al. (1993), Colombino (2009) and Colombino et al. (2010) use a simulation approach for evaluation tax reforms. ${ }^{4}$ Analytical solutions are still crucial for understanding the "grammar" of the problem and for suggesting promising directions of reform. By contrast, microeconometric models and computational solutions allow to introduce less restrictive specifications of preferences and opportunity sets and to evaluate more complex tax-transfer rules.

Obviously, the result of our computational exercise cannot claim similar generality as the analytical solutions. While the latter establishes an explicit relationship between the fundamentals of the economy (preferences, skill distribution etc.), the former is application-specific (in this paper: Norway-specific): this is the price of accounting for a more detailed and flexible representation of preferences and opportunity sets. In principle, however, this limitation of our computational exercise could be overcome. By performing similar exercises on many different economies, one should again be able to identify - empirically - a more general relationship between the fundamentals of the economy and the optimal income tax rule.

As explained in Section 2, the microeconometric model used in this study contains 78 parameters that capture the heterogeneity in preferences and opportunities among households and individuals. The estimated model is used to simulate the choices given a particular tax rule. Those choices are therefore generated by preferences and opportunities that vary across the decision units. However, since preferences are heterogeneous and some individuals live as singles whereas others form families and live together, when it comes to social evaluation it does not make sense to treat the estimated utility functions as comparable individual welfare functions. To solve the interpersonal comparability problem we adopt a method that consists of using a common utility function in order to produce interpersonally comparable individual welfare measures to be used as arguments of the social welfare function. The common utility function is justified as a normative standard where the social planner treats individuals symmetrically and it is only used

[^1]to compute and compare the individual welfare levels that provide the basis for the social welfare evaluation of tax reforms; it is not used for simulating household behaviour (where instead the estimated individual utility functions are used). This procedure, which circumvents the problem of interpersonal comparability of heterogeneous preferences, is well-established in the empirical public economics literature. It is proposed in Deaton and Muellbauer (1980) and in Hammond (1991), and it forms the basis for the definition and measurement of a money-metric measure of utility in King (1983) and in Aaberge et al. (2004). Moreover, it has been applied for example by Fortin et al. (1993), Colombino (1998, 2009) and Colombino et al. (2010). As a practical matter, an average of the estimated individual utility functions or an estimated utility function (individual welfare function) with common parameters (as in our case) is typically used.

A brief description of the microeconometric model is presented in Section 2, while the empirical specification of the model and the estimates of the model parameters are provided by Aaberge and Colombino (2011). In order to illustrate the behavioural implications of the estimates, Section 2.2.1 reports wage elasticities of labour supply, whereas income elaticities are presented by Aaberge and Colombino (2011). Since the microeconometric model, once estimated, is used for a rather ambitious purpose simulating choices in view of identifying optimal tax rules - it is important to check its reliability: ultimately, the model should be judged in its ability to do the job it is built for, i.e. predicting the outcomes of policy changes. In Section 2.2.2 we therefore perform an out-of-sample prediction exercise. Namely, we use the model (estimated on 1994 data) to predict household-specific distributions of income in Norway in 2001. We then compare the predicted distributions to the observed ones. The prediction performance turns out to be very satisfactory. In Sections 3.1 and 3.2 we introduce measures of individual welfare that allow interpersonal comparisons. Section 3.3 defines alternative rank-dependent social welfare functions with varying degree of inequality-aversion that are used to aggregate the individual welfare levels. In Section 3.4 we explain the computational procedure used: we identify optimal tax-transfer schedules - within a class of 10-parameter piecewise-linear rules - by iteratively running the model until a given social welfare function attains its maximum under the constraint of keeping the total net tax revenue fixed. The parameters to be determined are five MTR, four "kink points" and a lump-sum transfer that can be positive or negative. The resulting optimal rules are presented in Section 4. Section 5 contains the final comments.

## 2. The modeling framework

### 2.1. The microeconometric labour supply model

In this section we present a sketch of the microeconometric model. A full description is given in Aaberge and Colombino (2011). The model can be considered as an extension of the standard multinomial logit model, and differs from the traditional models of labour supply in several respects. ${ }^{5}$ First, it accounts for observed as well as unobserved heterogeneity in tastes and choice constraint. Second, it includes both single person households and married or cohabiting couples making joint labour supply decisions. A proper model of the interaction between spouses in their labour supply decisions is important as most of the individuals are married or cohabiting. Third, by taking all the details of the tax system into account, the budget sets become complex and non-convex in certain intervals.

For expository simplicity we consider in this section only the behaviour of a single person household. The extension to couples is fully explained in Aaberge and Colombino (2011). The agents choose among jobs characterized by the wage rate $w$, hours of work $h$ and other characteristics $j$. The problem solved by the agent is the following:

$$
\begin{align*}
& \max _{(w, h, s, j) \in B} U(c, h, s, j) \\
& \text { s.t. }  \tag{2.1}\\
& c=f(w h, I)
\end{align*}
$$

where
$h=$ hours of work,
$w=$ the pre-tax wage rate,
$s=$ observed job characteristics (besides $h$ and $w$, e.g. occupational sector),
$j=$ unobserved (by the analyst) job and/or household characteristics,
$I=$ the pre-tax non-labour income (exogenous),

[^2]$c=$ net disposable income,
$f=$ tax rule that transforms gross pre-tax incomes $(w h, I)$ into net disposable income $c$,
$B=$ the set of all opportunities available to the household (including non-market opportunities, i.e. a "job" with $w=0$ and $h=0$ ).

Agents can differ not only in their preferences and in their wage (as in the traditional model) but also in the number of available jobs of different types. Moreover, for the same agent, wage rates (unlike in the traditional model) can differ from job to job. Let $p(h, w, s)$ denote the density of available jobs of type $(h, w, s)$. By representing the choice set $B$ by a probability density $p$ we can for example allow for the fact that jobs with hours of work in a certain range are more or less likely to be found, possibly depending on agents' characteristics; or for the fact that for different agents the relative number of market opportunities may differ. We assume that the utility function can be factorised as

$$
\begin{equation*}
U(f(w h, I), h, s, j)=v(f(w h, I), h, s) \varepsilon(j), \tag{2.2}
\end{equation*}
$$

where $v$ and $\varepsilon$ are respectively the systematic and the random component. The term $\varepsilon$ is a random variable that accounts for the effect on utility of all the characteristics of the household-job match that are observed by the household but not by us. Moreover, we assume that $\varepsilon$ is i.i.d. according to Type III Extreme Value distribution. We observe the chosen $h, w$ and $s$. Therefore we can specify the probability that the agent chooses a job with observed characteristics $(h, w, s)$. It can be shown that, under the assumptions (2.1)-(2.2) and given the extreme value distribution for $\varepsilon$, we can write the probability density function of a choice $(h, w, s)$ as $^{6}$

$$
\begin{equation*}
\varphi(h, w, s) \equiv \operatorname{Pr}\left[U(f(w h, I), h, s)=\max _{(x, y, z) \in B} U(f(x y, I), y, z)\right]=\frac{v(f(w h, I), h, s) p(h, w, s)}{\iiint v(f(x y, I), y) p(x, y, z) d x d y d z} \tag{2.3}
\end{equation*}
$$

[^3]where $p(h, w)$ is the density of choice opportunities which can be interpreted as the relative frequency (in the choice set B) of opportunities with hours $h$ and wage rate $w$. Opportunities with $h=0$ (and $w=0$ ) are nonmarket opportunities (i.e. alternative allocations of "leisure"). The density (2.3) is the contribution of an observation ( $h, w, s$ ) to the likelihood function, which is then maximized in order to estimate the parameters of $v(f(h w, I), h, s)$ and $p(h, w, s)$. The intuition behind expression (2.3) is that the probability of a choice $(h, w, s)$ can be expressed as the relative attractiveness - weighted by a measure of "availability" $p(h, w, s)-$ of jobs of type ( $h, w, s$ ). It is important to stress that in the model household members choose among jobs (characterized by $h, w$ and other characteristics $s$ and $j$ ), not just among different values of $h$. Therefore households' responses include many dimensions: hours, wage rates and non-pecuniary job characteristics.

Given convenient parametric specifications of the functions $v$ and $p$, the 78 parameters of the model can be estimated by maximizing the likelihood function formed on the basis of expression (2.3). The estimation is based on 1994 data collected by the 1995 Norwegian Survey of Level of Living, which includes detailed income data from tax reported records. ${ }^{7}$ We have restricted the ages of the individuals to be between 20 and 62 in order to minimize the inclusion in the sample of individuals who in principle are eligible for retirement, since analysis of retirement decisions is beyond the scope of this study. Moreover, self-employed as well as individuals receiving permanent disability benefits are excluded from the sample. The sample contains 1842 couples, 309 single females and 312 single males. The estimates are reported in Aaberge and Colombino (2011).

### 2.2. Behavioural implications

In this section we illustrate some of the behavioural implication of the estimates. First, we present wage elasticities of labour supply because they are useful for the understanding and the interpretation of the optimal taxation results that will be presented in Section 4. Second, since the model will be used for a rather ambitious operation (computing optimal tax-transfer rules) we report on the prediction performance of the model with an out-of-sample exercise in Section 2.2.2.

[^4]
### 2.2.1 Elasticities

The wage elasticities reported in Tab. 2.1 are computed by means of stochastic simulation. Note that the households face exogenous opportunity density functions, from which we can obtain the wage density function (Aaberge and Colombino, 2006, 2010). In order to compute the wage elasticities, we first increment by1 per cent the means of the wage densities and we simulate the new choices. Given the simulated responses of each individual, we aggregate them to compute the aggregate elasticities. We find that the overall wage elasticity is equal to 0.12 , which suggests rather low behavioural responses from wage and tax changes. However, by looking behind the overall elasticity, the picture changes substantially. The major features of the estimated labour supply elasticities can be summarized as follows: (a) labour supply of married women is far more elastic than for married men; (b) individuals belonging to low-income households are much more elastic than individuals belonging to high-income households. As demonstrated by the review of Røed and Strøm (2002) these findings are consistent with the findings in many recent studies. ${ }^{8}$
[ Table 2.1]

In principle, elasticities such as those illustrated above might be used to compute optimal taxtransfer rules, e.g. by following the line developed - among others - by Diamond (1988), Revesz (1989), Saez (2001), Saez (2002), Blundell et al. (2009) and Kleven et al. (2009). As we explained in Section 1, we think that this procedure is not totally satisfactory, due to the possible inconsistency between the assumptions adopted by the theoretical optimal taxation model and the assumptions adopted in producing the empirical evidence. Our microeconometric estimates are based on assumptions that are much more flexible and general than those leading to the theoretical results for example of Diamond $(1988)$ and $\operatorname{Saez}(2001,2002)$. We follow a different approach and obtain the optimal tax-transfer rule computationally, i.e. we iteratively run the microeconometric model of household behaviour until the social welfare function is maximized under the constraint of total tax revenue.

[^5]
### 2.2.2. Prediction performance of the microeconometric model under the 1994 and 2001 tax systems

This section illustrates the prediction performance of the model. We present an out-of-sample prediction were we use the model estimated on the 1994 sample and the 2001 data (exogenous variables) from the 2002 Norwegian Survey of Level of Living, in order to predict the choices made in 2001 under the new 2001 tax rules. . ${ }^{9}$ Tables 2.2 and 2.3 describe some of the characteristics of the 1994 and 2001 tax regimes.
[Tables 2.2 and 2.3]
The basic features of the Norwegian 1994 tax system were assessed by a major tax reform of 1992, which introduced a so-called dual income tax system characterized by a 28 percent flat tax rate on capital income in combination with progressive tax rates on labour income plus 7.8 percent social insurance contribution. Moreover, the tax base of business income was substantially broadened and various previous tax credits and deductions were removed. To reduce incentives for taxpayers to classify labour income as capital income rules for mandatory income splitting were established for dividing business income into capital and labour income, and the resulting imputed wage income was taxed according to a two-bracket progressive surtax. The associated top marginal tax rates for wage earners and owners of small businesses were 49.5 percent and 52.4 percent in 1994. Between 1992 and 2001 marginal rates as well as the threshold of the highest bracket of the surtax increased, resulting in the statutory tax rates for 2001 shown in Table 2.3. Disposable income is the variable used for comparing predicted outcomes to observed outcomes. The predictions are obtained individual by individual, evaluating the utility function - including the stochastic component drawn from the Type III extreme value distribution - at each alternative and identifying the selected alternative as the one with the highest utility level. The individual predictions are then aggregated into the 10 means of the 10 income deciles. Table 2.4 reports the results of an out-of-sample prediction exercise. The model turns out to be rather successful in reproducing the income distribution.
[ Tables 2.4]

[^6]
## 3. The design of optimal income taxes

### 3.1. The framework of the social planner

The literature on optimal taxation relies on social welfare functions defined as summary measures of the distribution of individual utility levels, where utility levels are assumed to be interpersonally comparable. The latter assumption is uncontroversial when one imposes the consumption-leisure preferences to be homogeneous. However, since the microeconomic labour supply model used in this study allows heterogeneous preferences for leisure and consumption and moreover some individuals live as singles whereas others live in a couple, it does not make sense to treat the estimated utility functions as comparable individual welfare functions. Thus, it is necessary to introduce measures of individual welfare that permit interpersonal comparisons. ${ }^{10}$ Section 3.2 explains the method used for dealing with this problem, whereas in Section 3.3 we discuss the methods that will be used for aggregating individual welfare levels into a social welfare function. Section 3.4 explains the computational procedure used to determine the optimal taxtransfer schedules.

### 3.2. Individual welfare functions

The social planner wants to compare gains in welfare of some households to losses in welfare of other households as part of the evaluation of a tax reform. Unless one is prepared to assert that heterogeneous consumption-leisure preferences are comparable, one has somehow to solve the interpersonal comparability problem. In the context of empirical applications, there is only one type of solution convincingly elaborated in the literature, consisting in using a common utility function to evaluate the bundles chosen by households according to their own preferences. This approach is advocated, among others, by Deaton and Muellbauer (1980), King (1983) and Hammond (1991). The common utility function (or individual welfare function) $V$ is to be interpreted just as the input of a social welfare function. It is not used to simulate behaviour; it is only

[^7]used to evaluate - in a comparable way - the results of choices made according to the actual individual utility functions. The different roles played by the actual utility function $U$ and the individual welfare function $V$ are also explained in Section 4 where we specify the various steps of the simulation used to identify the optimal tax rules.

The individual welfare function $V$ used by the social planner is specified as follows:

$$
\begin{equation*}
\log V(y, h)=\gamma_{2}\left(\frac{y^{\gamma_{1}}-1}{\gamma_{1}}\right)+\gamma_{4}\left(\frac{L^{\gamma_{3}}-1}{\gamma_{3}}\right) \tag{3.1}
\end{equation*}
$$

where $L$ is leisure, defined as $L=1-(h / 8736)$, and $y$ is the equivalent individuals income after tax defined by

$$
y= \begin{cases}c=f(w h, I) & \text { for singles }  \tag{3.2}\\ \frac{c}{\sqrt{2}}=\frac{1}{\sqrt{2}} f\left(w_{F} h_{F}, w_{M} h_{M}, I\right) & \text { for married/cohab. individuals. }\end{cases}
$$

The Box-Cox functional form of expression (3.1) is the same adopted for specifying the utility functions in the microeconometric model (Aaberge and Colombino, 2006, 2011). By dividing the couple income by $\sqrt{2}$ we transform incomes of couples into comparable single individual incomes. ${ }^{11}$ In order to estimate the parameters of the individual welfare function (3.1) we use expression (2.3) with the systematic part of the utility function $(v)$ replaced by the individual welfare function $(V)$ and conditional on the estimated opportunity densities $p$. The sample is the same used for estimating the microeconometric model of Section 2.1. Table 3.1 displays the parameter estimates of $V$.
[Table 3.1]
A different way to circumvent the interpersonal comparability problem consists in avoiding interpersonal welfare level comparisons altogether and basing the social evaluation exclusively on ordinal

[^8]comparisons. We provide an example of this method in Table 4.5, where we presents the number of "winners" under the optimal tax rules. ${ }^{12}$

### 3.3. Social Welfare Functions

When evaluating the distribution of individual welfare effects of a tax system and/or a tax reform it is required to summarize the gains and losses by a social welfare function. The simplest welfare function is the one that adds up the comparable welfare gains over individuals. The objection to the linear additive welfare function is that the individuals are given equal welfare weights, independent of whether they are poor or rich. Concern for distributive justice requires, however, that poor individuals are assigned larger welfare weights than rich individuals. This structure is captured by the family of rank-dependent welfare functions, ${ }^{13}$

$$
\begin{equation*}
W=\int_{0}^{1} q(t) F^{-1}(t) d t, \quad i=1,2, \ldots \tag{3.3}
\end{equation*}
$$

where $F^{1}$ is the left inverse of the cumulative distribution function of the individual welfare levels $V$ with mean $\mu$, and $q(t)$ is a positive weight-function defined on the unit interval. The social welfare functions (3.3) can be given a similar normative justification as is underlying the "expected utility" social welfare functions introduced by Atkinson (1970). Given suitable continuity and dominance assumptions for the preference ordering $\succeq$ defined on the family of income distributions $\boldsymbol{F}$, Yaari $(1988,1989)$ demonstrated that the following axiom,

Axiom (Dual independence). Let $F_{1}, F_{2}$ and $F_{3}$ be members of $\boldsymbol{F}$ and let $\alpha \in[0,1]$ Then $F_{1} \succeq F_{2}$ implies

$$
\left(\alpha F_{1}^{-1}+(1-\alpha) F_{3}^{-1}\right)^{-1} \succeq\left(\alpha F_{2}^{-1}+(1-\alpha) F_{3}^{-1}\right)^{-1},
$$

[^9]characterizes the family of rank-dependent measures of social welfare functions (4.3) where $q(t)$ is a positive non-decreasing function of $t$. We refer to Yaari $(1987,1988)$ for a discussion of the difference between the dual independence axiom and the conventional independence axiom used to justify the "expected utility" social welfare functions. In this paper we use the following specification of $q(t)$,
\[

q_{i}(t)= $$
\begin{cases}-\log t, & i=1  \tag{3.4}\\ \frac{i}{i-1}\left(1-t^{i-1}\right), & i=2,3, \ldots\end{cases}
$$
\]

Note that the inequality aversion exhibited by the social welfare function $W_{i}$ (associated with $\left.q_{i}(t)\right)$ decreases with increasing i. As $i \rightarrow \infty, W_{i}$ approaches inequality neutrality and coincides with the linear additive welfare function defined by

$$
\begin{equation*}
W_{\infty}=\int_{0}^{1} F^{-1}(t) d t=\mu . \tag{3.5}
\end{equation*}
$$

It follows by straightforward calculations that $W_{i} \leq \mu$ for all $i$ and that $W_{i}$ is equal to the mean $\mu$ for finite $i$ if and only if $F$ is the egalitarian distribution. Thus, $W_{i}$ can be interpreted as the equally distributed individual welfare level. As recognized by Yaari (1988) this property suggests that $C_{i}$, defined by

$$
\begin{equation*}
C_{i}=1-\frac{W_{i}}{\mu}, i=1,2, \ldots \tag{3.6}
\end{equation*}
$$

can be used as a summary measure of inequality ${ }^{14}$.
As noted by Aaberge $(2000,2007), C_{1}$ is actually equivalent to a measure of inequality that was proposed by Bonferroni (1930), whilst $C_{2}$ is the Gini coefficient. As demonstrated by Aaberge $(2000,2007)$ $\mathrm{C}_{1}$ exhibits strong downside inequality aversion and is particularly sensitive to changes that concern the poor part of the population, whilst $C_{2}$ normally pays more attention to changes that take place in the middle part of the income distribution. The $C_{3}$-coefficient exhibits upside inequality aversion and is thus particularly

[^10]sensitive to changes that occur in the upper part of the income distribution. Due to the close relationship between $C_{1}, C_{2}$ and $C_{3}$ Aaberge (2007) proposed to treat them as a group and call them Gini's Nuclear Family of inequality measures.

In order to ease the interpretation of the inequality aversion profiles exhibited by $W_{1}, W_{2}, W_{3}$ and $W_{\infty}$, Table 3.2 provides the ratios of the corresponding weights - defined by (3.4) - of the median individual and the 1 per cent poorest, the 5 per cent poorest, the 30 per cent poorest and the 5 per cent richest individual for different social welfare criteria. As can be observed from the weight profiles provided by Table 3.2, $W_{1}$ will be particular sensitive to changes in policies that affect the welfare of the poor, whereas the inequality aversion profile of $W_{3}$ is rather moderate and $W_{\infty}$ exhibits neutrality with respect to inequality.
[Table 3.2]

### 3.4. The Optimal Taxation Problem

We strictly consider only personal income taxation. Following the tradition of the optimal income tax literature, all the other dimensions of the general tax system at large (VAT, consumption taxes, payroll taxes, social assistance etc.) are kept constant as of 1994 in Norway. The optimal taxation problem considered in this exercise can be formulated as follows:

$$
\begin{align*}
& \max _{9} W\left(V\left(y_{1 F}, h_{1 F}\right), V\left(y_{2 F}, h_{2 F}\right), \ldots, V\left(y_{N F}, h_{N F}\right), V\left(y_{1 M}, h_{1 F}\right), V\left(y_{2 M}, h_{2 M}\right), \ldots, V\left(y_{N M}, h_{N M}\right)\right) \\
& \text { s.t. } \\
& \left(c_{n}, h_{n F}, h_{n M}, s_{n F}, s_{n M}, j_{n}\right)=\underset{(w, h, s, j) \in B_{n}}{\arg \max } U_{n}\left(c, h_{F}, h_{M}, s_{F}, s_{M} j\right) \text { s.t. } c_{n}=f\left(w_{n F} h_{n F}, w_{n M} h_{n M}, I_{n} ; \vartheta\right) \text { for all } n  \tag{3.7}\\
& \text { where } \quad y_{n F}=y_{n M}=\frac{c_{n}}{\sqrt{2}} \text { for all } n \\
& \text { and } \sum_{n=1}^{N}\left(w_{n F} h_{n F}+w_{n M} h_{n M}+I_{n}-f\left(w_{n F} h_{n F}, w_{n M} h_{n M}, I_{n} ; \vartheta\right)\right) \geq M .
\end{align*}
$$

For simplicity of exposition, expression (3.7) assumes that the $N$ households are couples, while in fact we consider both couples and singles. In (3.7) each couple contributes to the social welfare functions with two terms corresponding to the individual welfare functions of the two partners. For single households, we have just one term $V\left(y_{n}, h_{n}\right)$ and $y_{n}=c_{n}$ (according to expression (3.2)). All the variables are the same as those appearing in expression (2.1) in Section 2 and $M$ is the current (1994) total net tax revenue. The function
$c_{n}=f\left(w_{n F} h_{n F}, w_{n M} h_{n M} I_{n} ; \vartheta\right)$, which transforms gross incomes $\left(w_{n F} h_{n F}, w_{n M} h_{n M}, I_{n}\right)$ into net available income $c_{n}$, denotes a class of tax rules defined up to a vector of parameters $\vartheta$. We will consider a class of piecewise-linear tax rules with a (positive or negative) lump-sum transfer and five income brackets. Therefore the parameters will be the amount of the lump-sum transfer, the lower and upper limits of the income brackets and the MTR applied to the income brackets. Household $n$ maximizes her own utility given the tax rule $f\left(w_{n F} h_{n F}, w_{n M} h_{n M} I_{n} ; \vartheta\right)$ by choosing the "job" $\left(c_{n}, h_{n F}, h_{n M}, s_{n F}, s_{n M}, j_{n}\right)$. Taking the individual utility-maximizing choices into account as a constraint (i.e. the incentive-compatibility constraint), the social planner searches for the tax rule - i.e. the parameter vector $\vartheta$ - that maximizes the social welfare function $W$, subject to the constraint that the total net tax revenue must at least be as large as $M$. The social welfare function $W$ takes as arguments the evaluations of the chosen "jobs" according to the individual welfare function $V$. Given the very flexible and general specifications adopted for the random utility functions and of the opportunity sets (Aaberge and Colombino, 2011), problem (3.7) cannot be solved analytically. The maximization of $W$ is performed by a global maximization procedure that efficiently scans the parameter space. At each run of the iterative procedure, the maximization of the individual utility function is simulated by the microeconometric model described in Section 2

The search for the optimal tax rule is limited to the class of piecewise-linear rules, with five brackets:

$$
c= \begin{cases}z+t-\tau_{1} z & \text { if } 0<z \leq z_{1}  \tag{3.8}\\ z+t-\sum_{i=1}^{k-1} \tau_{i}\left(z_{i}-z_{i-1}\right)-\tau_{k}\left(z-z_{k-1}\right) & \text { if } z_{k-1}<z \leq z_{k}, k=2,3,4 \\ z+t-\sum_{i=1}^{4} \tau_{i}\left(z_{i}-z_{i-1}\right)-\tau_{5}\left(z-z_{4}\right) & \text { if } z>z_{4}\end{cases}
$$

where $c$ is net available income, $z$ is the sum of gross market income (earnings plus capital income) and taxable public transfers, $\left(\tau_{1}, \tau_{2}, \ldots, \tau_{5}\right)$ are the marginal tax rates applied to the five income brackets, $z_{i}$ is the upper limit of the i-th bracket $(\mathrm{i}=1,2,3,4)$, and $t$ is a lump-sum that can be positive (i.e. a lump-sum transfer) or negative (i.e. a lump-sum tax). Thus, each particular tax rule is characterized by 10
parameters $\left(\tau_{1}, \tau_{2}, \tau_{3}, \tau_{4}, \tau_{5}, z_{1}, z_{2}, z_{3}, z_{4}, t\right)$. The tax rule is quite flexible since the MTR are allowed to take any positive or negative value and the bracket-limits are allowed to take any positive value only subject to the constraints $z_{k} \geq z_{k-1}$.

The tax rule specified by expression (3.8) replaces the current rule as of 1994, which is described by the example of Table 2.2 and also belongs to the class of piece-wise linear tax rules. ${ }^{15}$ The dataset is the same used for the estimation of the model (Section 2.1).

The identification of the optimal tax rules consists of four steps:

1. For each household we simulate the opportunity set, which contains the observed job plus 199 market and non-market alternatives drawn from the estimated $p$ densities defined in Section 2.1. For each household and each alternative in the opportunity set we then draw a value $\varepsilon$ from the Type III extreme value distribution. Next, the new tax rule is applied to individual earners' gross incomes in order to obtain disposable incomes (income after tax) corresponding to each alternative in the choice set. For each household, a new choice - $\left(c, h_{F}, h_{M}, s_{F}, s_{M}, j\right)$ for couples or $(c, h, s, j)$ for singles - is given by the alternative that maximizes the household-specific utility functions defined by (2.2). ${ }^{16}$ We refer to Aaberge and Colombino (2011) for further details.
2. To each decision maker (wife or husband or single) an equivalent income $y$ is imputed according to expression (3.2). The purpose of this procedure is to convert the distribution of incomes (c) across heterogeneous families into a distribution of (equivalent) incomes (y) across adult individuals.
3. As a result of the previous steps, we now have for each individual a simulated pair $(y, h)$. As explained in Section 3.2, we compute the individual welfare levels by applying to the chosen $(y, h)$ the individual welfare function (3.1).
4. We then compute the social welfare function $W_{i}$ for $i=1,2,3, \infty$.
[^11]The optimization is performed by iterating the steps $1-4$ in order to find the tax rule in the class (3.8) that produces the highest value of $W_{i}$ for each value of $i$, under the constraint of constant total tax revenue. ${ }^{17}$

## 4. The optimal tax-transfer schedules

The results of our exercise are reported in Tables 4.1-4.5. Table 4.1 displays the optimal tax rules. In order to ease the comparability of the behavioural responses to the 1994 tax system and the various optimal tax systems we report proportions of individuals by family status in specific tax income brackets in Table 4.2. Tables 4.3 and 4.4 provide additional information of the behavioural implications of the optimal tax rules. Table 4.5 displays the percentages of winners under the optimal rule by income deciles of the 1994 income distribution.
[Tables $4.1-4.5]$
a) Under any social welfare function, the MTR are continuously increasing for all levels of income. Clearly the pattern of elasticities - sharply decreasing with respect to income - illustrated in Table 2.1 contributes to the profile of the optimal MTR. The most striking results are represented by the negative MRT on the first bracket and by the 100 per cent MRT on the last bracket. A negative MTR on low incomes - in fact a subsidy or a tax credit on the wage rate - is close to policies actually implemented, such as the Working Families Tax Credit in the UK, the Earned Income Tax Credit in the USA and the In-Work Tax Credit in Sweden. Also Immervoll et al. (2007) - although adopting a different approach - find that a negative MTR for low incomes is best as an income support mechanism. Note however that the picture emerging from our results is more complex, since we keep fixed other current income support policies; moreover, our optimal rules envisages also a lumpsum tax. The 100 per cent MTR on the last bracket - despite the fact that it could not be realistically implemented - does make sense within the limits of our model. As shown in Table 2.1, people in the richest decile exhibit on average a wage elasticity of labour supply equal, or very close, to zero (with the exception of married women). At least part of this segment of the population ( 1.5 per cent) is

[^12]willing to work the same amount of hours despite a reduction of the net wage rate, and nonpecuniary characteristics of the job (captured by the utility random component) may induce them to choose jobs where the marginal net wage is zero: part of their income becomes a rent and as such it is captured by the optimal tax rule. The overall picture emerging from our exercise is in sharp contrast with most of the results obtained by the numerical exercises based on Mirrlees's optimal tax formulas. The typical outcome of those exercises envisages a positive lump-sum transfer which is progressively taxed away by very high marginal tax rates on lower incomes (i.e. a negative income tax mechanism); after the income level where the transfer is exhausted the tax rule is close to proportional. Recent papers by Tuomala $(2006,2010)$ suggest however that these results are essentially forced by the restrictive assumption typically made upon preferences, elasticities and distribution of productivities (or wage rates).
b) Table 4.1 show that the more egalitarian the social welfare criterion is, the more progressive is the optimal tax rule. For example the optimal rule according to Bonferroni is more progressive than the optimal rule according to Gini, which in turn is more progressive than the optimal utilitarian rule.
c) The lump-sum $t$ turns out to be a tax. This result can be explained by the fact that individuals/couples with small and medium high incomes are particularly sensitive to changes in marginal taxes (see Table 2.1). Thus MTR on low and average incomes are kept low both for minimizing distortions and for fulfilling distributive goals. However, since the total net tax revenue must be kept unchanged, the optimal tax rule envisages a universal lump-sum tax. A possible practical implementation close to a lump-sum tax might be represented by a tax on wealth or on property (e.g. on owner-occupied houses). According to this interpretation, the optimal tax rules would imply - with respect to the 1994 rule - a lower taxation on earnings complemented by a property tax. Note however that the lump-sum tax and the negative MTR should be judged jointly. In the Bonferroni case, the joint effect of the two mechanisms account for 34.1 per cent of the total tax revenue, whereas in the remaining cases it amounts to a net transfer to the households (NOK 2200 in the Utilitarian case).
d) All the optimal rules imply a higher income after tax for most levels of gross income (Table 4.3). In other words, the optimal rules are able to extract the same total tax revenue from a larger total gross
income (i.e. applying a lower average tax rate). This result, together with those commented upon at point (a) above, provides a controversial perspective in view of the tax reforms implemented in many developed countries during the last decades. In most cases those reforms embodied the idea of improving efficiency and labour supply incentives through a lower average tax rate and lower MTR on the highest incomes. ${ }^{18}$ Our results give clearly support to the first part: lowering the average tax rate; as to the second part, the picture is less clear-cut: our results suggest that a lower average tax rate should be mainly obtained by lowering the marginal and average tax rates particularly on low and average incomes (and also on a substantial part of high incomes) and by sharply increasing them on very high income levels. ${ }^{19}$
e) Table 4.4 shows that the strongest labour supply response comes from households in the lower income deciles, who are those who show a more elastic labour supply. While females in couples receive a stronger incentive to work under the Bonferroni regime than under the Utilitarian regime, the opposite is the case for the males. This happens because the wife faces on average lower wages than the husband and the more relevant tax brackets for her are the lower ones, those where the Bonferroni regime imposes much lower MTR than the Utilitarian regime (and than the current regime). On the other hand, the Utilitarian regime is especially favourable (also compared to the current regime) for those who decide to locate themselves in high tax brackets, where husbands are more likely to be found. The implication is that a more egalitarian criterion also involves stronger work incentives for married women (and especially those in the lower income deciles), and therefore also a more egalitarian inter-gender distribution of income.
f) Table 4.5 shows the percentage of winners under the optimal rules, by marital status, gender and household income decile under the current 1994 rule. An individual is defined as a winner if her/his welfare is higher under the new tax rule than under the current 1994 rule. All the optimal rules would largely "win the referendum" against the current rule, since they all imply a strong majority of

[^13]winners. The percentage of winners, however, varies substantially across the different subgroups and especially across income deciles. Singles women in the IX and X income deciles are the only ones who would "vote against" all the optimal tax rules. The current (1994) tax system provides important deductions for children. It appears that these deductions favour in particular the group of relatively well-off single women with children. The deductions are removed in the class of tax-transfer rule we optimize upon. As a consequence, a majority of those women loose under the optimal rules.

## 5. Conclusions

We have performed an exercise in designing optimal income taxes that - differently from what is typically done in the literature - does not rely on a priori theoretical optimal taxation results, but instead employs a microeconometric model of labour supply in order to maximize a social welfare function with respect to a parametrically defined income tax rule. Modern microeconometric models of labour supply are based on very general and flexible assumptions. They can accommodate many realistic features such as general structures of heterogeneous preferences, simultaneous decisions of household members, complicated (nonconvex, non continuous, non-differentiable etc.) constraints and opportunity sets, multidimensional heterogeneity of both households and jobs, quantitative constraints etc. It is simply not feasible (at least so far) to obtain analytical solutions for the optimal income taxation problem in such environments. Yet those features are very relevant and important especially in view of evaluating or designing reforms. Analytical solutions remain indispensable for understanding the grammar of the problem and for suggesting promising classes of tax-transfer systems that can then be more deeply investigated with the microeconometric model. The philosophy inspiring this approach is similar to the one adopted since long ago in engineering and recently and successfully also in other applications of mechanism design (auctions, negotiation procedures, matching markets etc.) where analytical solutions are complemented by computational simulations or experiments that account for a host of realistic features that cannot be included in the theoretical model. ${ }^{20}$

[^14]The microeconometric model adopted in this paper and fully described in Aaberge and Colombino (2006, 2011) is designed to allow for a detailed description of complex choice sets and budget constraints. The model is used to identify by simulation the tax rule that maximizes a social welfare function. We keep fixed the current (1994) system of transfers, income support and social assistance policies, but allow for a lumpsum that can be positive (i.e. a transfer) or negative (i.e. a tax). We explore a variety of different social welfare criteria. The MTR always turn out to be monotonically increasing with income. More egalitarian social welfare functions tend to imply more progressive tax rules. For all the social welfare functions used, the optimal bottom MTR is negative and the optimal top MRT always turns out to be 100 per cent for sufficiently high gross income levels (depending on the social welfare function, approximately above 720 $000-790000$ NOK 1994), which concerns 1.5 per cent per cent of the tax payers. The negative MTR on the lowest income bracket suggests a mechanism close to policies like the WFTC in the UK or te EITC in the USA. The 100 per cent top MTR is explained by the inelastic labour supply at the top of the income distribution (Table 2.1) and by non-pecuniary characteristics that may make a job attractive even though it carries a 100 per cent marginal tax rate. All the optimal tax rules imply an average tax rate lower than the current 1994 one and imply - with respect to the current rule - lower marginal rates on low and/or average income levels and a higher marginal rate on very high income levels. The pattern of labour supply elasticities illustrated in Section 2.2.1 contributes to explaining the profile of the optimal tax rules. Our results are partially at odds with the tax reforms that took place in many countries during the last decades. While those reforms embodied the idea of lowering average tax rates, the way to implement it has typically consisted in reducing the top marginal rates. Our results instead suggest lowering average tax rates by reducing marginal rates except for very high income levels.

Even though we think that the approach illustrated here can usefully complement theoretical work and analytical solution and actually improve upon them concerning the representation of preferences, constraints and policies, clearly there are many dimensions of the tax-transfer rules that are relevant for their evaluation (e.g. implementation and administrative costs) but are beyond the purpose of our exercise. Moreover, some of the results illustrated in Section 4 might change with the inclusion in the behavioural model of features that are currently not accounted for. A candidate for further refinements is the modelling of
the choice by households at the top of the income distribution. For example the optimal top MTR might turn out to be lower than 100 per cent if we were able to include in the model other dimensions of households' response such as inter-country mobility and taxable income. ${ }^{21}$ However, based on previous exercises where we constrained the top MTR to be lower than 100 per cent we expect that the overall qualitative features of the optimal tax rule are likely to remain unaffected. ${ }^{22}$

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Table 2.1. Labour supply elasticities with respect to wage for single females, single males, married females and married males by deciles of household disposable income*. Norway 1994

| Family status | Type of elasticity |  | Female elasticities |  | Male elasticities |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Income decile under the 1994 tax system | Own wage elasticities | Cross elasticities | Own wage elasticities | Cross elasticities |
| Single females and males | Elasticity of the probability of participation | I | 0.59 |  | 0.00 |  |
|  |  | II | 0.45 |  | 0.00 |  |
|  |  | III-VIII | 0.06 |  | 0.06 |  |
|  |  | IX | 0.00 |  | 0.00 |  |
|  |  | X | 0.00 |  | 0.00 |  |
|  |  | All | 0.12 |  | 0.04 |  |
|  | Elasticity of the conditional expectation of total supply of hours | I | -0.17 |  | 0.77 |  |
|  |  | II | -0.04 |  | 0.00 |  |
|  |  | III-VIII | -0.08 |  | -0.08 |  |
|  |  | IX | -0.07 |  | 0.00 |  |
|  |  | X | 0.00 |  | 0.00 |  |
|  |  | All | -0.09 |  | -0.02 |  |
|  | Elasticity of the unconditional expectation of total supply of hours | I | 0.42 |  | 0.77 |  |
|  |  | II | 0.42 |  | 0.00 |  |
|  |  | III-VIII | -0.02 |  | -0.02 |  |
|  |  | IX | -0.07 |  | 0.00 |  |
|  |  | X | 0.00 |  | 0.00 |  |
|  |  | All | 0.02 |  | 0.02 |  |
| Married/cohabitating females and males | Elasticity of the probability of participation | I | 1.03 | -0.28 | 0.90 | -0.23 |
|  |  | II | 0.35 | -0.14 | 0.79 | 0.00 |
|  |  | III-VIII | 0.14 | -0.23 | 0.13 | -0.10 |
|  |  | IX | 0.12 | -0.12 | 0.06 | -0.06 |
|  |  | X | 0.07 | 0.00 | 0.06 | -0.19 |
|  |  | All | 0.21 | -0.19 | 0.23 | -0.11 |
|  | Elasticity of the conditional expectation of total supply of hours | I | 1.51 | -0.01 | 0.87 | 0.11 |
|  |  | II | 0.62 | -0.53 | 0.38 | -0.08 |
|  |  | III-VIII | 0.27 | -0.24 | 0.18 | -0.14 |
|  |  | IX | 0.08 | -0.22 | 0.02 | -0.09 |
|  |  | X | 0.19 | -0.10 | -0.02 | -0.23 |
|  |  | All | 0.31 | -0.25 | 0.16 | -0.13 |
|  | Elasticity of the unconditional expectation of total supply of hours | I | 2.54 | -0.29 | 1.77 | -0.12 |
|  |  | II | 0.97 | -0.67 | 1.17 | -0.08 |
|  |  | III-VIII | 0.41 | -0.47 | 0.31 | -0.24 |
|  |  | IX | 0.20 | -0.34 | 0.08 | -0.14 |
|  |  | X | 0.26 | -0.10 | 0.05 | -0.42 |
|  |  | All | 0.52 | -0.42 | 0.39 | -0.23 |

Table 2.2. Current tax rule in Norway as of 1994 for singles without children and couples without children and with two wage earners ${ }^{(*)}$

| Gross earnings (NOK 1994) | Tax |
| :--- | :---: |
| $(0-17000)$ | 0 |
| $(17000-24709)$ | $0.25 \mathrm{M}-4250$ |
| $(24709-28250)$ | 0.078 M |
| $(28250-140500)$ | $0.302 \mathrm{M}-6328$ |
| $(140500-208000)$ | $0.358 \mathrm{M}-14196$ |
| $(208000-234500)$ | $0.453 \mathrm{M}-33956$ |
| $(234500-)$ | $0.495 \mathrm{M}-43804$ |

$\left(^{*}\right)$ Taxes include the part of social security contributions paid by the employee.
Table 2.3. The 2001 tax function for singles without children and couples without children and with two wage earners ${ }^{(*)}$

| Gross earnings (NOK 2001) | Tax |
| :--- | :---: |
| $[0-22200)$ | 0 |
| $[22200-32267)$ | $0.25 \mathrm{Y}-5550$ |
| $[32267-60600)$ | 0.078 Y |
| $[60600-144545)$ | $0.358 \mathrm{Y}-16968$ |
| $[144545-183182)$ | $0.296 \mathrm{Y}-8064$ |
| $[183182-289000)$ | $0.358 \cdot \mathrm{Y}-19348$ |
| $[289000-793200)$ | $0.493 \cdot \mathrm{Y}-58363$ |
| $[793200-)$ | $0.553 \cdot \mathrm{Y}-105955$ |

${ }^{*}$ *)Taxes include the part of social security contributions paid by the employee.
Table 2.4. Observed and predicted relative distributions of disposable income in 2001. Mean decile income in percent of mean income

| Deciles | Couples |  | Single females |  | Single males |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Observed | Simulated | Observed | Simulated | Observed | Simulated |
| 1 | 50 | 49 | 45 | 47 | 41 | 42 |
| 2 | 68 | 64 | 56 | 61 | 54 | 55 |
| 3 | 77 | 74 | 68 | 71 | 65 | 67 |
| 4 | 83 | 83 | 79 | 79 | 76 | 76 |
| 5 | 89 | 90 | 90 | 88 | 87 | 86 |
| 6 | 95 | 98 | 101 | 98 | 97 | 97 |
| 7 | 102 | 107 | 111 | 108 | 107 | 108 |
| 8 | 111 | 117 | 123 | 121 | 119 | 121 |
| 9 | 125 | 131 | 139 | 138 | 137 | 141 |
| 10 | 199 | 187 | 189 | 188 | 218 | 207 |
| 9 | 129 | 128 | 142 | 136 | 150 | 135 |
| 10 | 159 | 151 | 177 | 166 | 178 | 161 |

Table 3.1. Estimates of the parameters of the individual welfare function, Norway 1994

| Variable | Parameter | Estimate | Stand.dev. |
| :--- | :---: | :---: | :---: |
| Income after tax (y) |  |  |  |
|  | $\gamma_{1}$ | -0.649 | 0.086 |
|  | $\gamma_{2}$ | 3.026 | 0.138 |
| Leisure (L) |  |  |  |
|  | $\gamma_{3}$ | -12.262 | 0.556 |
|  | $\gamma_{4}$ | 0.045 | 0.011 |

Table 3.2. Distributional weight profiles of four different social welfare functions

|  | $W_{1}$ <br> (Bonferroni) | $W_{2}$ <br> (Gini) | $W_{3}$ | $W_{\infty}$ <br> (Utilitarian) |
| :--- | :---: | :---: | :---: | :---: |
| $q(.01) / q(.5)$ | 6.64 | 1.98 | 1,33 | 1 |
| $q(.05) / q(.5)$ | 4,32 | 1,90 | 1,33 | 1 |
| $q(.30) / q(.5)$ | 1,74 | 1,40 | 1,21 | 1 |
| $q(.95) / q(.5)$ | 0,07 | 0,10 | 0,13 | 1 |

Table 4.1 Optimal tax rules according to alternative social welfare criteria ${ }^{(*)}$.

|  | Social welfare function |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $W_{1}$ (Bonferroni) | $W_{2}$ (Gini) | $W_{3}$ | $W_{\infty}$ (Utilitarian) |
| $\tau_{1}$ | -0.30 | -0.80 | -0.70 | -0.80 |
| $\tau_{2}$ | 0.06 | 0.20 | 0.22 | 0.24 |
| $\tau_{3}$ | 0.29 | 0.26 | 0.26 | 0.29 |
| $\tau_{4}$ | 0.39 | 0.38 | 0.37 | 0.33 |
| $\tau_{5}$ | 1.00 | 1.00 | 1.00 | 1.00 |
| $t$ | -13600 | -7500 | -5200 | -5800 |
| $z_{1}$ | 10000 | 10000 | 10000 | 10000 |
| $z_{2}$ | 120000 | 130000 | 140000 | 230000 |
| $z_{3}$ | 220000 | 230000 | 240000 | 290000 |
| $z_{4}$ | 730000 | 720000 | 720000 | 790000 |

$\left(^{*}\right) t, z_{1}, z_{2}, z_{3}$ and $z_{4}$ are in 1994 NOK.

Table 4.2 Percentage of individuals by income intervals under different tax systems.

|  | Proportions located in various gross income segments |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Income intervals | 1994 tax system |  |  |  |
|  | Couples (Males) | Couples (Females) | Single Males | Single Females |
| 0-30 000 | 5 | 16 | 0 | 0 |
| $30000-130000$ | 11 | 33 | 26 | 24 |
| $130000-230000$ | 31 | 35 | 41 | 51 |
| $230000-730000$ | 52 | 16 | 33 | 24 |
| 730000 -> | 2 | 0 | 0 | 0 |
|  |  |  |  |  |
|  | $W_{1}$ - optimal tax system |  |  |  |
| 0-30 000 | 2 | 10 | 0 | 0 |
| $30000-130000$ | 9 | 32 | 22 | 22 |
| $130000-230000$ | 29 | 41 | 42 | 51 |
| $230000-730000$ | 58 | 17 | 35 | 27 |
| 730000 -> | 2 | 0 | 0 | 0 |
|  |  |  |  |  |
|  | $W_{2}$ - optimal tax system |  |  |  |
| 0-30 000 | 3 | 12 | 0 | 0 |
| $30000-130000$ | 9 | 32 | 23 | 22 |
| $130000-230000$ | 28 | 39 | 41 | 50 |
| $230000-730000$ | 59 | 17 | 36 | 28 |
| 730000 -> | 1 | 0 | 0 | 0 |
|  |  |  |  |  |
|  | $W_{3}$ - optimal tax system |  |  |  |
| 0-30 000 | 3 | 12 | 0 | 0 |
| $30000-130000$ | 8 | 31 | 23 | 21 |
| $130000-230000$ | 27 | 39 | 41 | 50 |
| $230000-730000$ | 60 | 17 | 36 | 28 |
| $730000->$ | 2 | 0 | 0 | 0 |
|  |  |  |  |  |
|  | - optimal tax system |  |  |  |
| 0-30 000 | 3 | 13 | 0 | 0 |
| $30000-130000$ | 8 | 31 | 22 | 20 |
| $130000-230000$ | 25 | 37 | 40 | 50 |
| $230000-730000$ | 62 | 18 | 38 | 30 |
| 730000 -> | 2 | 0 | 0 | 0 |

Table 4.3 Percentage changes in participation rates, annual hours of work and disposable income under the optimal tax rules

|  |  | Social welfare function |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\bar{W}_{1}$ <br> (Bonferroni) | $\begin{gathered} \mathrm{W}_{2} \\ \text { (Gini) } \end{gathered}$ | $\mathrm{W}_{3}$ | $\begin{gathered} \mathrm{W}_{\infty} \\ \text { (Utilitarian) } \end{gathered}$ |
|  | Participation rates | 2.3 | 2.3 | 2.3 | 2.3 |
| Single males | Annual hours | 4.9 | 5.0 | 5.1 | 6.0 |
|  | Disposable income | 10.0 | 9.7 | 10.0 | 11.9 |
|  |  |  |  |  |  |
|  | Participation rates | 4.0 | 4.4 | 4.4 | 4.8 |
| Single females | Annual hours | 6.0 | 6.6 | 6.6 | 9.0 |
|  | Disposable income | 4.7 | 4.6 | 4.5 | 6.6 |
|  |  |  |  |  |  |
|  | Participation rates, M | 2.6 | 2.3 | 2.3 | 2.7 |
|  | Participation rates, F | 5.8 | 4.3 | 3.9 | 3.3 |
| Couples | Annual hours, M | 5.9 | 6.2 | 6.6 | 9.4 |
|  | Annual hours, F | 10.6 | 8.1 | 7.0 | 6.3 |
|  | Disposable income | 9.2 | 9.4 | 9.9 | 13.3 |

Table 4.4 Percentage changes in labour supply (total hours) by household income decile under the optimal tax rules


Table 4.5. Percentage of winners under optimal tax rules

|  |  | Social welfare function |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathrm{W}_{1}$ (Bonferroni) |  | $\mathrm{W}_{2}$ (Gini) |  | $\mathrm{W}_{3}$ |  | $\mathrm{W}_{\infty}$ (Utilitarian) |  |
|  | Income decile under the 1994 system | Male | Female | Male | Female | Male | Female | Male | Female |
|  | I | 79 | 76 | 83 | 72 | 83 | 72 | 79 | 69 |
|  | II | 66 | 62 | 66 | 55 | 62 | 55 | 55 | 55 |
| Singles | III-VIII | 86 | 68 | 85 | 68 | 81 | 68 | 77 | 66 |
|  | IX | 79 | 45 | 83 | 45 | 83 | 45 | 83 | 48 |
|  | X | 76 | 34 | 79 | 38 | 79 | 38 | 86 | 41 |
|  | All | 82 | 63 | 82 | 62 | 79 | 62 | 76 | 61 |
|  |  |  |  |  |  |  |  |  |  |
| Couples | I | 62 | 64 | 64 | 67 | 62 | 65 | 61 | 64 |
|  | II | 70 | 72 | 72 | 73 | 73 | 73 | 70 | 73 |
|  | III-VIII | 84 | 85 | 84 | 86 | 84 | 87 | 83 | 87 |
|  | IX | 85 | 87 | 86 | 88 | 88 | 90 | 88 | 91 |
|  | X | 71 | 69 | 72 | 70 | 74 | 72 | 79 | 78 |
|  | All | 79 | 80 | 70 | 81 | 80 | 82 | 79 | 83 |


[^0]:    ${ }^{1}$ Income effects can be accounted for, as in Saez (2001), at the cost of notable analytical and computational complications.
    ${ }^{2}$ In Saez (2002) each individul can only choose among three opportunities: non-participation and two adjacent labour income brackets.
    ${ }^{3}$ A recent survey of microsimulation analyses of tax systems is provided by Bourguignon and Spadaro (2006).

[^1]:    ${ }^{4}$ Fortin et al. (1993) use a calibrated (not estimated) model with rather restrictive (Stone-Geary) preferences and focus on alternative income support schemes rather than on the whole tax rule. Aaberge and Colombino (2006) report on preliminary results of a simpler version of the exercise illustrated in this paper. Colombino et al. $(2009,2010)$ analyse basic income support mechanisms in some European countries. Blundell and Shephard (2009) identify the optimal design of a specific UK policy addressed to low income families with children. They do not treat the problem of interpersonal comparability, which however in their case might be less important given the smaller and less heterogeneous target population.

[^2]:    ${ }^{5}$ Examples of previous applications of this approach are found in Aaberge et al.(1995, 1999, 2000). These models are close to other recent contributions adopting a discrete choice approach such as Dickens and Lundberg (1993), Euwals and van Soest (1999), Flood et al. (2004) and Labeaga et al. (2007).

[^3]:    ${ }^{6}$ For the derivation of the choice density (2.3), see Aaberge et al. (1999). Note that (2.3) can be considered as a special case of the more general framework developed by Dagsvik (1994). A more specialized type of continuous multinomial logit was introduced by Ben-Akiva and Watanatada (1981).

[^4]:    ${ }^{7}$ At the time of performing the exercise presented in this paper, the 1994 sample was chosen due to the relatively stable macroeconomic conditions.

[^5]:    ${ }^{8}$ Aaberge and Colombino $(2006,2011)$ compute also income elasticities, and show how the income elasticities vary with respect to changes in different non-labour components and how they depend on gender, household type and location in the income distribution.

[^6]:    ${ }^{9}$ Both 1994 and 2001 data are characterized by relatively stable macroeconomic conditions.

[^7]:    ${ }^{10}$ See Boadway et al. (2002) and Fleurbaey and Maniquet (2006) for a discussion of interpersonal comparability of utility when preferences for leisure differ between individuals.

[^8]:    ${ }^{11}$ The "square root scale" is one of the equivalence scales commonly used in OECD publications. The number of household members, including children, is taken into account in the specification of the utility function, where it affects the marginal utilities of income and leisure (Aaberge and Colombino 2006, 2011).

[^9]:    12 This is just an illustration, whereas a proper application of the ordinal criterion would require defining the optimal tax in a different way; for example the tax rule that maximizes the number of winners.
    ${ }^{13}$ Several other authors have discussed the rationale for rank-dependent measures of inequality and social welfare, see e.g. Sen (1974), Hey and Lambert (1980), Donaldson and Weymark (1980, 1983), Weymark (1981), Ben Porath and Gilboa (1992) and Aaberge (2001).

[^10]:    ${ }^{14}$ Note that Aaberge (2001) provides an axiomatic justification for using the $C_{k}-$ measures as criteria for ranking Lorenz curves. Thus, the justification of the social welfare function $W_{i}=\mu\left(1-C_{i}\right)$ defined by (3.3) (and (3.6)) can also be made in terms of a value judgement of the trade-off between the mean and (in)equality in the distribution of welfare.

[^11]:    ${ }^{15}$ Taxes include the part of social security contributions paid by the employee.
    ${ }^{16}$ Colombino et al. (2010), Colombino (2009), Blundell and Shephard (2009) and Colombino (1998) use a different method, where the maximum utility attained under a given tax-transfer rule is not found by simulation but it is instead measured by the expected maximum utility (McFadden 1978). The two methods are asymptotically equivalent, but the method adopted in this paper turns out to be more flexible and robust for producing disaggregated results.

[^12]:    ${ }^{17}$ The optimal tax-transfer parameters are determined by an iterative grid-search procedure developed by Tom Wennemo at the Research Department of Statistics Norway. Each optimization requires the evaluation of approximately 200000 tax-transfer rules.

[^13]:    ${ }^{18}$ For example Blundell (1996) reports that during the 80 's and early 90 's in some countries the top marginal tax rates were cut from 70-80 per cent down to about 40-50 per cent. On these issues the discussion in Røed and Strøm (2001) is especially relevant.
    ${ }^{19}$ A second important difference between our exercise and the implemented reforms referred to in the main text, is that those reforms typically envisaged a reduction of the total tax revenue together with the reduction in the average tax rate, while in our simulations we keep the total tax revenue unchanged.

[^14]:    ${ }^{20}$ Roth (2002) provides a very inspired survey of this approach.

[^15]:    ${ }^{21}$ Feldstein (1995), Gruber and Saez (2002 ), Kleven et al. (2010)
    ${ }^{22}$ Aaberge and Colombino (2006) constrain the top MTR to be equal to 60 per cent .

